



### ***Introduction***

The first consideration when you begin to obtain new hardware and software is whether or not you can afford it. To assist with this essential component of your decision, MicroTech offers several financing options. By financing your solution, you can take advantage of cutting edge technology with limited risk. Financing allows you to maximize limited budgets, create predictable costs, and avoid obsolete technology. As a service to our customers, MicroTech offers several financing options.

### ***Compaq Capital***

A lease from Compaq Capital offers a variety of benefits. First, there is no large down payment required as with a bank loan. The fixed payment schedule can be tailored to your specific financial requirements and can greatly simplify your budgeting process. A Compaq Capital lease is also flexible enough to allow for upgrades or expansions, as your IT needs change and can include non-Compaq items such as software and training costs. The Compaq Capital financing process could not be easier! In most cases, your credit will be approved within 30 minutes of completing a one-page application, and your agreement can be finalized in 48 hours. With a lease from Compaq Capital, MicroTech can deliver and install the hardware and software your business needs in a matter of days.

### ***Ingram Micro / JLA Credit Corporation***

Ingram Micro is one of the world's largest distributors of computer hardware and software products, and MicroTech's largest equipment supplier. In cooperation with JLA Credit Corporation, they offer the "No Problem" Computer Leasing Program. One of the advantages to this plan is flexibility – it allows you to finance just hardware, just software, or any combination of the two. You may also choose to upgrade the hardware and software portions of your project together or separately, or to establish different lease terms for hardware and software. JLA also provides competitive rates and efficient service, with the ability to approve and fund credit applications the same day they are received. With a lease from Ingram Micro and JLA Credit Corporation, the groundwork is already in place for MicroTech to get your information Technology project up and running as fast as possible!

### ***Another Alternative***

Of course, if you would prefer to deal with as few middle men as possible, MicroTech would be happy to work along with the financial institution of your choice. Many lenders have lease packages as well as significant resources and expertise already available. You might select this option if you already have a good relationship with your bank or credit union, but still want to take advantage of the buying power that leasing offers.

### ***Conclusion***

Leasing offers an excellent way to conserve cash and credit while still meeting your company's Information Technology needs. For more information on these exciting financing options, please contact our office at (508) 373-0900 or inquire when requesting your next proposal. We look forward to working with you!